

APRA 2010 European Symposium

April 26-27, 2010 - Corinthia Grand Hotel - Budapest, Hungary

Final Program

Monday, April 26, 2010

10:00 - 17:00 ... Exposition - Corinthia Grand Hotel

The expo will consist of 50 booths of manufacturers of components & test equipment, remanufacturers of units and suppliers of old units.

17:00 Registration & Exhibitor move-out

17:45 Cocktail Reception (free) - Atrium II

Sponsored by FJW Consulting

19:00 Dinner - Atrium I

Tuesday, April 27, 2010

08:00 Registration - Corinthia Grand Hotel

08:30 Welcome & Introduction - Peter Larsen, Chairman, APRA Europe - Tas Huba-Tohotom Room

09:00 Keynote Speaker: "European Automotive Aftermarket" - Josef Frank, CLEPA Brussels

Josef Frank will focus on the entire European aftermarket but will also touch on the challenges of new automotive technologies and regulations for safety and the environment. Remanufacturing, seen as a core business for CLEPA, will be one of the topics.

09:30 - 10:00 .. "German Market for Remanufactured Engines" -

Günter Wolf, Chairman VMI, Germany

Günter Wolf will speak about the importance of remanufacturing on the German aftermarket. He will present the technical aspects and innovative processes for remanufacturing combustion engines. He will also focus on the management of a product range, the market size and finally he will speak about how remanufacturing saves the environment.

10:00 - 10:30 .. "MD Remanufacturing Starters, Alternators & CV

Joints" - Martin Detzen, Yves Coty, MD Rebuilt, Germany

"Remanufacturer Adopts a New Strategy" - Joseph Kripli, Remaco, USA

The MD Rebuilt and Remaco presentations will discuss how to transition your company to match the evolution of the products you remanufacture within the automotive market. Instead of losing market share by not transitioning, smart planning will help you successfully grow your market share, thus maintaining your company's viability.

10:30 Coffee Break

11:00 "New Global Air-Conditioning Compressor Opportunities" - Klaus Zenk, Santech Industries, USA

Compressor remanufacturers need to know the vehicular issues surrounding their compressors and all the things that can go wrong with the vehicle or environment that generate warranty returns. Many auto



specific and environment issues can create a set of circumstances that will appear as a compressor failure, when in actuality the compressor was the victim of unusual, but real circumstances.

11:30 - 12:00 .. "Supplying Components & Knowhow to Remanufacture Turbochargers" - Ian Warhurst, Melett, Ltd., UK

Melett, a supplier of quality repair parts, will focus on turbocharger remanufacturing in a global market presentation and will emphasize high quality replacement parts manufacturing to satisfy technical, economical and environmental constraints.

12:00 - 12:30 .. "Remanufacturing Turbochargers" - Dr. Carsten Bücken, BU Drive, Germany

The turbocharger is one of the fastest growing products in the aftermarket. The increased share of turbocharged engines for both diesel and gasoline will offer long term market potential. Apart from new turbos, there is also a demand for remanufactured ones. Because the turbo is one of the most stressed components of the engine due to temperature, exhaust gas and dynamic impacts (up to 300,000 rpm at full throttle), precision during remanufacturing is essential for product quality. Dr. Bücken will focus on the technological as well as the quality assurance related processes for remanufacturing turbos. He will also discuss the required damage analysis, which is necessary to analyze the cause of fault.

12:30 - 13:00 .. "Remanufacturing Diesel Injection and Air-conditioning Compressors" - Dirk Van Rompaey, Christiaan Van Uffel, Teamec bvba, Belgium

Teamec will speak about their experience with remanufacturing highly demanding components such as diesel common rail and air-conditioning compressors. They will focus on quality, flexibility and reliability of their processes which they achieve thanks to their high quality investment in test and production equipment.

13:00 - 14:00 .. Lunch - Atrium I

14:00 Board motorcoaches for plant tour

14:00 - 16:30 .. Plant Tour: MD Rebuilt Hungary

MD Rebuilt Hungaria is an industrial remanufacturer of starters and alternators. They are part of the MD Rebuilt Group based in Illingen Germany. MD Rebuilt has been in the reman business for more than 25 years and has contracts with important OE and independent clients.

17:30 Motorcoaches arrive at Budapest Airport and then return to the Corinthia Hotel.

Automotive Parts Remanufacturers Association

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